

History of Global Expansion

Since 1970, the Oji Group has been expanding overseas in a variety of fields. In this section, we introduce the challenges faced by each company in expanding its business activities around the world. The third issue of the anniversary book will feature the following four companies founded between 1990 and 2010.

- 1** 1990.12 Establishment **GSPP** Malaysia
- 2** 1998.09 Establishment **KTH** Indonesia
- 3** 2003.09 Establishment **Jiangsu Oji Paper Co., Ltd.** China
- 4** 2010.09 Establishment **Oji Asia Packaging Sdn Bhd** Malaysia



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since 1990

GS Paperboard & Packaging Sdn Bhd (GSPP) Malaysia

The most important base for business development in Southeast Asia

In the 1980s and 1990s, containerboard was in short supply in Malaysia, and GSPP was established to expand the market. In 1992, PM1 started operation and began manufacturing and selling containerboard in Malaysia. In 1997, the second containerboard machine, PM2, went into operation, and production increased to 300,000 tons per year for the two machines combined. In 2000, the company entered the corrugated container processing business, a downstream business. PP1, a corrugated container mill, started operation on the same site, followed by PP2 in Penang, northern Malaysia, in 2001. With the establishment of this integrated production system, from base paper to paper processing, it grew to become a leading company.

In April 2010, GSPP was acquired by Oji Paper as an important and strategic base for the Oji Group's expansion in Southeast Asia, and became a member of the Oji Group.

GSPP has played an important role in creating employment opportunities for local communities and improving local economies in related supply chains. It will continue to achieve sustainable growth while actively fulfilling its social responsibilities as a company.



1 Inside of PP1 2 Commemorative photo of the first roll of PM3 containerboard 3 Appearance of GSPP 4 new PM3 machine

Company Profile

Company Name
GS Paperboard & Packaging Sdn. Bhd. (GSPP)

Business
Manufacture and sale of paperboard and corrugated containers

Years of Establishment
1990 (Joined Oji Group in 2010)

Location
Central Malaysia/Selangor: paperboard and corrugated container mills (PM, PP1, PP4)
/Klang: a corrugated container mill (PP3)
North Malaysia/Penang: a corrugated container mill (PP2)
Myanmar/Northern Yangon: a corrugated container mill (Oji GS Packaging (Yangon) (OGPY))

History

- 1990** Establishment of GS Paperboard & Packaging Sdn. Bhd. (GSPP)
- 1992** Commenced operations of 1st Paper Machine (PM1) in Kuala Langat, Selangor.
- 1997** Commenced operations of 2nd Paper Machine (PM2) in Kuala Langat, Selangor.
- 2000** Commenced operations of 1st Packaging Plant (PP1) in Kuala Langat, Selangor.
- 2001** Commenced operations of 2nd Packaging Plant (PP2) in Sungai Bakap, Penang.
- 2010** Acquisition by Oji Group
- 2015** Commenced operations of new plant at oversea - Oji GS Packaging (Yangon) Co. Ltd., Myanmar. (OGPY)
- 2016** Acquire business of Dazun Paper Industrial Company, Klang (PP3)
- 2021** Commenced operations of 3rd Paper Machine (PM3) in Kuala Langat, Selangor.
- 2022** Commenced operations of 4th Packaging Plant (PP4) in Kuala Langat, Selangor.

since 1998

PT. Korintiga Hutani (KTH)

Indonesia

Aiming for diversified utilization of Indonesia's afforestation business and wood resources

In 2009, the Korindo Group (hereinafter referred to as Korindo), a Korean chaebol (conglomerate) in Indonesia, sought a joint operator for an afforestation business that it was involved in. Oji, which had been expanding its overseas afforestation, agreed with Korindo to strengthen afforestation and invest in facilities for exporting woodchip, and in 2010, the company joined the business.

KTH also continues its efforts to contribute to the economic and environmental aspects of local communities by planting trees jointly with local communities, operating schools and clinics on the project site, and working with an NGO to conserve the orangutans that live in the protected area. It will continue to address these issues and increase the value of its business by adding value to afforestation resources.



1 View from KTH Munara Dua 2 Biomass power plant 3 Natai industrial wood processing plant 4 Offshore woodchip loading 5 Also conducts conservation activities for orangutan

Company Profile

History

Company Name PT. Korintiga Hutani (KTH)	1998 PT. Korintiga Hutani (KTH) was established by the Korindo Group and started afforestation
Business Afforestation	2010 Joined Oji Group
Years of Establishment 1998 (Joined Oji Group in 2010)	2013 Start of production and export of woodchip
Location Indonesia	2017 Additional acquisition of shares by Oji Holdings (Oji holds 60%)
	2022 Same as above (Oji holds 80%)

since 2003

Jiangsu Oji Paper Co., Ltd.

China

Aiming to be an "Asian nationality company with Japanese domicile"

In 2003, Oji Paper announced the Nantong Project. The Oji Group, which aims to become an "Asian nationality company with Japanese domicile," has decided to build an integrated pulp and paper mill in China in order to expand its business in the Asian region in earnest. The Nantong Economic and Technological Development Zone in Jiangsu was selected as the site for the mill. The site's location along the Yangtze River offered numerous advantages, including easy access to water, which is essential for paper production; the ability to berth chip ships carrying raw materials; proximity to Shanghai, a huge market; and convenient transportation of products due to its location almost in the center of the Chinese coastal area.

In 2003, Oji Paper (Nantong) Co., Ltd. was established as a wholly owned subsidiary of Oji, and in 2006, it obtained approval for an integrated production system that includes pulp production. In 2007, due to circumstances under Chinese laws and regulations, it was decided to form a joint venture with a Chinese company (10% investment by the Chinese side), and the company name was changed to Jiangsu Oji Paper Co., Ltd. In July 2011, the coated and uncoated paper production facility (PM1) started commercial operation.

Jiangsu Oji Paper will continue to grow by meeting the needs of its customers.



1 Panoramic view of Jiangsu Oji Paper Nantong Mill 2 First pulp ship arrived at the dedicated berth in 2010. 3 First chip ship arrived in a dedicated berth in 2013 4 Commemorative photo of the first roll of PM1 coated paper in 2010

Company Profile

History

Company Name Jiangsu Oji Paper Co., Ltd.	2003 Establishment of Oji Paper (Nantong) Co.,Ltd. (100% Oji Paper investment)
Business Production and sale of coated and uncoated paper, pulp, household paper, and disposable diapers	2007 Reorganized as a joint venture (Jiangsu Oji Paper Co., Ltd.) (Oji Paper 90%, NETDZ Corporation 10%)
Years of Establishment 2003	2011 Start of PM1 commercial production (400,000 tons/year)
Location China	2015 Start of commercial production at pulp production facilities (470,000 tons/year)
	2020 Start of TM1 and TM2 commercial production (120,000 tons/year)
	2021 Completion of expansion work at pulp production facilities (increased capacity to 700,000 tons per year)

since 2010

Oji Asia Packaging Sdn Bhd

Establishment of regional headquarters in Southeast Asia

In September 2010, Oji Paper Asia Sdn. Bhd. (hereinafter referred to as OPA) was established on the premises of GS Paper & Packaging (hereinafter referred to as GSPP) in Malaysia, which had become a subsidiary of Oji Paper in April of the same year, in order to promote aggressive business development in the fast-growing Southeast Asia. OPA started operations as a regional headquarters in Southeast Asia to organically link existing businesses such as afforestation and chip, containerboard and processing, and functional materials, and to discover new business opportunities.

In April 2014, to review the governance structure for the management and operation of existing businesses and the development of new businesses in Southeast Asia, a reorganization was implemented to split the regional headquarters operations into an industrial materials business group and other business groups. OPA changed its name to Oji Asia Packaging Sdn. Bhd. (OAP), and under the Industrial Materials COMPANY, it became responsible for business management, technical support, and new business development specializing in the containerboard and packaging fields. For businesses other than the industrial materials business group, Oji Asia Management Sdn. Bhd. (OAM) was newly established.

The new OAP has since been working to expand and strengthen its business to meet growing packaging demand in Southeast Asia and Indian region. As of June 2023, it operates containerboard, corrugated container, and folding carton businesses in seven countries (Malaysia, Thailand, Vietnam, Cambodia, Myanmar, Indonesia, and India) with a total of 31 bases.



1 The regularly scheduled Southeast Asia Conference in 2015 2 OAP office (on GSPP premises)

Company Profile

Company Name

Oji Asia Packaging Sdn. Bhd.

Business

Regional headquarters for Southeast Asia business group under Industrial Materials COMPANY jurisdiction

Years of Establishment

2010

Location

Selangor, Malaysia (on GSPP premises)

History

2010	Establishment of Oji Paper Asia Sdn. Bhd. (OPA)
2011	Acquisition of United Kotak Bhd. (Malaysia) and HPI Resources Bhd. (Malaysia and Cambodia)
2013	Establishment of OPA (Myanmar Branch)
2014	Change of company name to Oji Asia Packaging Sdn. Bhd., Establishment of Oji Asia Management Sdn. Bhd. (OAM)
2015	Establishment of OJI GS Packaging (Yangon)