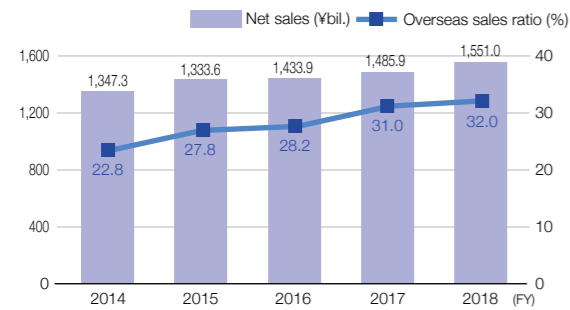


# Financial Highlights

\* Unless otherwise specified, the scope covers domestic and overseas consolidated companies.

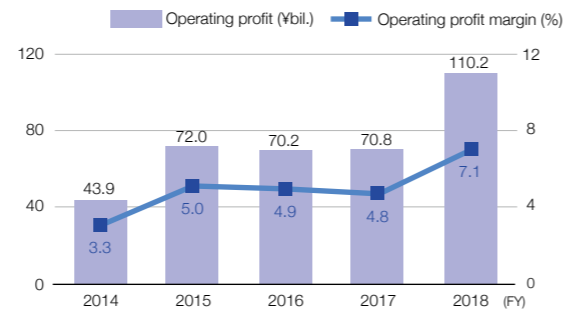
## Overseas Sales Ratio

**32.0%** Change from FY2017 **+1.0 pt.**



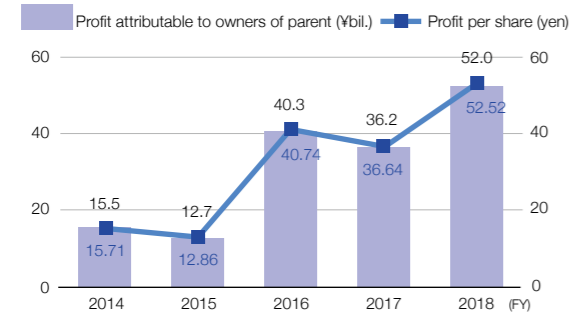
## Operating Profit

**¥110.2 billion** Change from FY2017 **+55.6%**



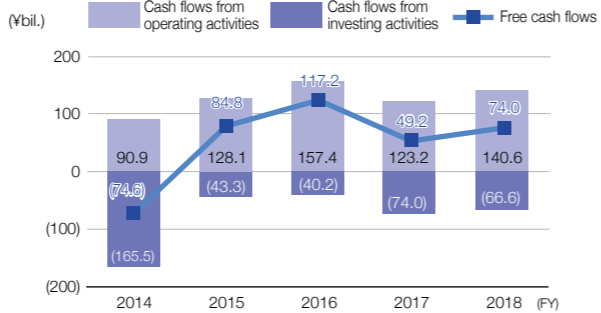
## Profit per Share

**¥52.52** Change from FY2017 **+43.3%**



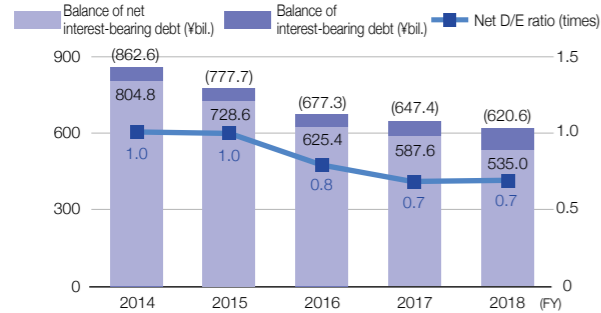
## Free Cash Flows

**¥74.0 billion** Change from FY2017 **+50.4%**



## Net D/E Ratio

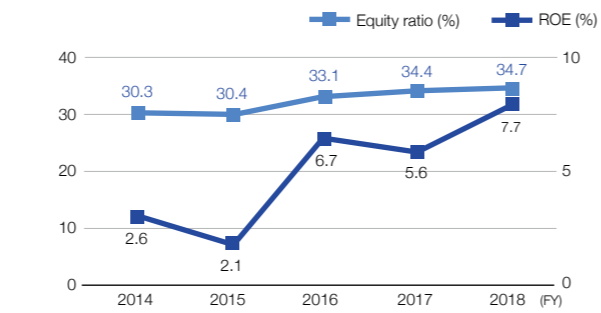
**0.7 times** Change from FY2017 **-**



\* Net D/E ratio (times) = net interest-bearing debt/net assets at the year-end

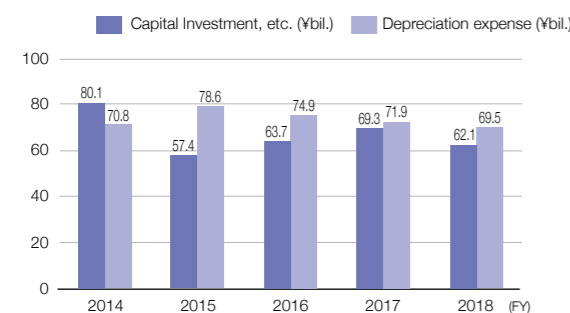
## ROE

**7.7%** Change from FY2017 **+2.1 pt.**



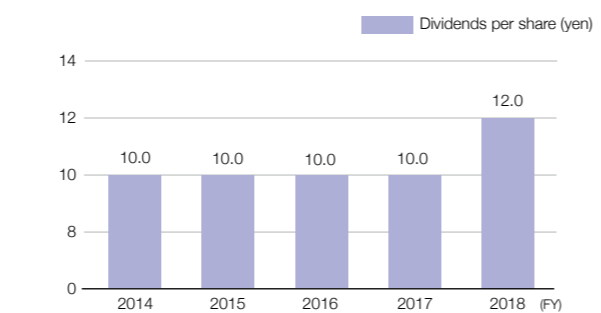
## Capital Investment, etc.

**¥62.1 billion** Change from FY2017 **↓ 10.4%**



## Dividends per Share

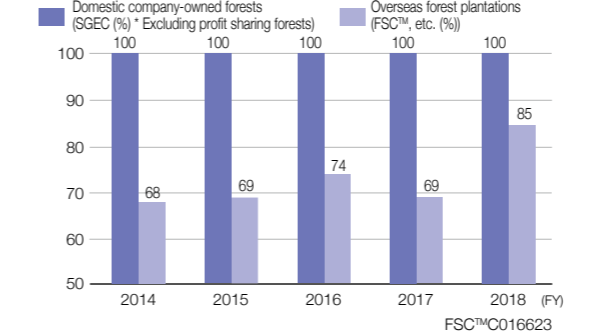
**¥12.0** Change from FY2017 **+¥2.0**



# Non-financial Highlights

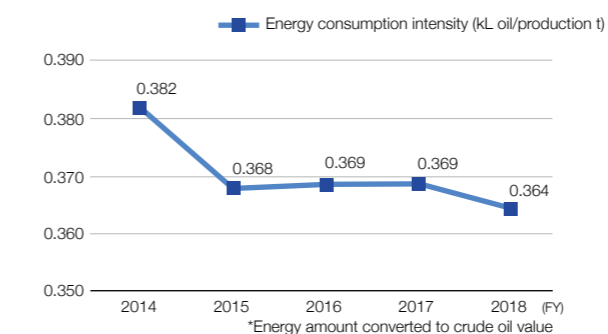
## Forest Certification Acquisition Rate

**Japan: 100%, Overseas: 85%** Change from FY2017 (overseas) **Overseas: +16 pt.**



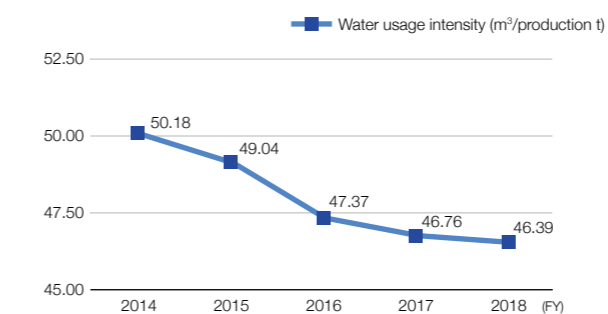
## Energy Consumption Intensity

**0.364 kL oil\*/production t** Change from FY2017 **↓ 0.005 kL oil/production t**



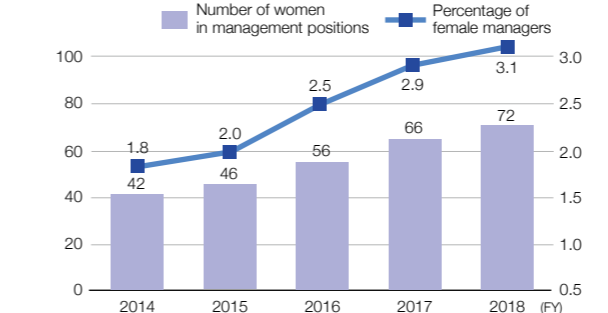
## Water Usage Intensity

**46.39 m³/production t** Change from FY2017 **↓ 0.37 m³/production t**



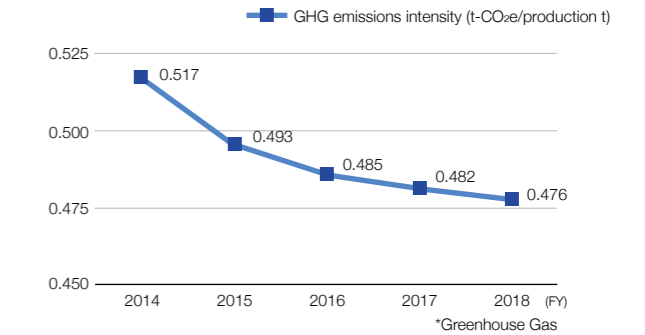
## Percentage of Women in Management Positions (16 Oji Group companies)

**3.1%** Change from FY2017 **+0.2 pt.**



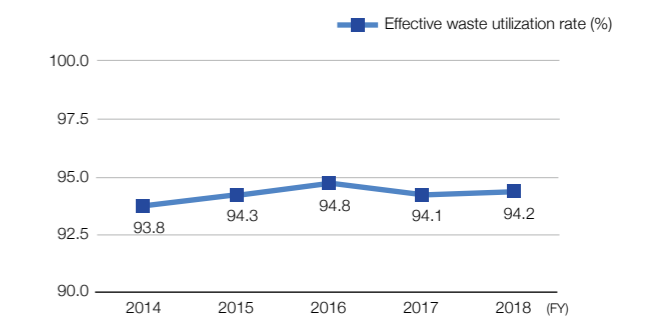
## GHG\* Emissions Intensity

**0.476 t-CO<sub>2</sub>e/production t** Change from FY2017 **↓ 0.006 t-CO<sub>2</sub>e/production t**



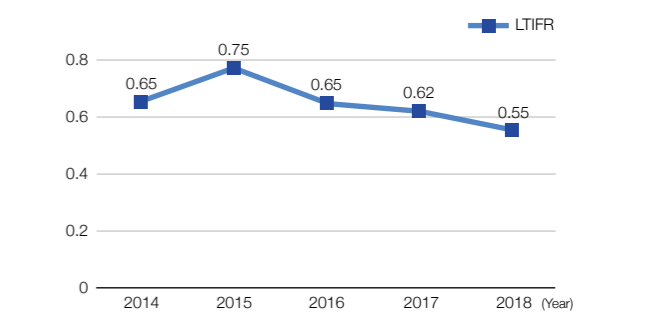
## Effective Waste Utilization Rate

**94.2%** Change from FY2017 **+0.1 pt.**



## Lost Time Injury Frequency Rate (LTIFR)

**0.55** Change from FY2017 **↓ 0.07**



(1) Covered period: January 1 to December 31  
 (2) Number of deaths and injuries due to occupational accidents per million working hours (fatal accidents and accidents with at least one day off)  
 (3) Total working hours are calculated based on the number of group company employees (regular employees and temporary/non-regular employees) as of the end of September every year, assuming the annual working hours per person is 2,000 hours.  
 (4) The frequency rate calculation does not include accidents at overseas group companies that are determined to be at the level of accidents accompanied by injuries without lost work days in Japan based on standards established by the Company.

## Number of Domestic and Overseas Employees

**36,309** Change from FY2017 **+165** (Of which, overseas +107)

