Consolidated Operating Profit of 100 Billion Yen or More From Solid Growth to the Next Stage of Growth

Review of FY2019

Under the FY2019-2021 Medium-term Management Plan (p. 30), the Oji Group promoted capital efficiency by rebuilding the production system in order to respond to structural changes in demand, while concentrating management resources on promising businesses, and worked to enhance the Group's cash earning capacity in domestic business. In the overseas business, in addition to expanding the number of overseas sites, we worked to organically expand from existing sites, by developing new businesses that utilize existing infrastructure, etc., and created synergies between businesses and between sites.

Net sales for FY2019 were 1,507.6 billion yen, a decrease of 43.4 billion yen (down 2.8%) year on year, due to the weakening pulp markets in overseas business, etc., despite a price correction effect in domestic business.

Operating profit increased in domestic business, but decreased in overseas business, and declined overall by 4.1 billion yen (down 3.7%) year on year to 106.1 billion yen.

Non-operating profit and loss saw a decrease of 13.0 billion yen year on year, and ordinary profit saw a decrease of 17.1 billion yen (down 14.4%) year on year to 101.3 billion yen. Extraordinary profit and loss saw an increase of 24.4 billion yen year on year due to a decrease in impairment loss, etc., and profit before income taxes increased 7.3 billion yen (up 8.1%)

Profit attributable to owners of parent saw an increase of 6.2 billion yen (up 11.9%) year on year to 58.2 billion yen, the highest level ever.

Financial Position

Total assets decreased by 66.1 billion yen from the end of the previous fiscal year, to 1,885.3 billion yen. This was mainly due to a decrease in notes and accounts receivable - trade, as well as the sale of investment securities and a decrease in the valuation difference on available-for-sale securities. Total liabilities decreased by 82.3 billion yen from the end of the previous fiscal year, to 1,053.6 billion yen. This was mainly due to decreases in notes and accounts payable - trade, and interest-bearing debt. Net assets increased by 16.3 billion yen from the end of the previous fiscal year, to 831.7 billion yen, mainly due to an increase in retained earnings.

Net interest-bearing debt (interest-bearing debt, minus cash and cash equivalents, etc.) totaled 497.3 billion yen, 37.6 billion yen less than at the end of the previous fiscal year. The net D/E ratio (net interest-bearing debt, divided by net assets) was 0.6.

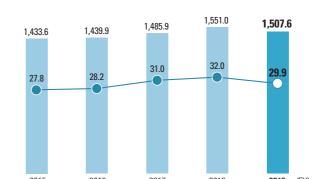
Consolidated Financial Forecasts for FY2020

For FY2020, we forecast net sales of 1,400.0 billion yen, operating profit of 90.0 billion yen, ordinary profit of 80.0 billion yen, and profit attributable to owners of parent of 50.0 billion yen. The worldwide economic slump caused by the COVID-19 pandemic has also extended an undeniable impact on the Group's businesses. Specifically, we forecast a significant decline in sales volumes for newsprint and printing and communication paper in Japan, and for printing paper and other products in China. The outlook remains unclear into the second half of the fiscal year. On the other hand, we expect foreign exchange rates, raw materials and fuel prices, and pulp markets to remain at the same levels as we saw at the start of the first half.

As we enter the second year of our Medium-term Management Plan, spanning FY2019 to FY2021, we will steadily implement strategic measures in accordance with the three fundamental policies - Profitability Improvement of Domestic Business, Expansion of Overseas Business, and Promotion of Innovation - even in increasingly challenging business conditions around the world, and strive to enhance corporate value.

Net Sales and Overseas Sales Ratio

Net sales (¥billion) Overseas sales ratio (%)



Net Assets per Share, Profit per Share, and ROE

Net assets per share (¥) Profit per share (¥)





Message from the Director in Charge of Finance

Director of the Board, Senior Executive Officer

Ryuichi Kisaka

I would like to express my sincere condolences for those who have fallen victim to COVID-19, and my best wishes for those currently battling the virus. As a member of global society, we have reaffirmed our resolve to face and overcome these difficult times, together.

As an initial contribution, we commenced the manufacture of masks featuring excellent fit and the durability to withstand usage for extended periods under severe conditions, as well as non-woven fabric isolation gowns with features designed to reduce the risk of infection, in response to requests from doctors and healthcare workers fighting the COVID-19 crisis on the front line. We prioritize medical and welfare facilities in our supply of these products.

It is obvious that the financial results of the Oji Group will not be immune to the COVID-19 crisis this fiscal year. We will prepare for unexpected circumstances on the financing front by securing even more substantial liquidity on hand. At the same time, despite the anticipated adverse impact of the crisis on the progress of the FY2019-2021 Medium-term Management Plan already established, our policy for the entire Group is to uphold our performance indicator targets, achieving consolidated operating profit of at least 150 billion yen, an overseas sales ratio of 40% (with a target of 50% or more in the short term), ROE of 10.0%, maintaining the current net D/E ratio, and achieving a market capitalization of 1 trillion yen or more.

To build a business foundation indomitable in the face of any environment, we must use our response in difficult times to support sustainable growth in the future. Under the previous Medium-term Management Plan, the Group achieved the targeted reduction in net interest-bearing debt ahead of schedule, and we will maintain the level of net D/E ratio as of FY2018 going forward. In this context, it is important that we address the issue of how we can



make the most of cash flows from operating activities.

Firstly, we will continue to invest actively in businesses that we assess as promising, whether in Japan or overseas. This includes not only the organic expansion of existing businesses, but also more liberal investment in development aimed at promoting innovation, in areas including new materials.

At the same time, we will return profits to the shareholders that support our Group. We will give due consideration to preparing the internal reserves necessary for our future various management measures, but we consider it our highest priority, wherever possible, to maintain stable dividends for our shareholders. Based on this policy, we implemented an ordinary dividend of 14 yen per share for FY2019, an increase of two yen per share over the previous fiscal year.

Going forward, we will apprehend unexpected difficulties as the new normal, and aim to increase and strengthen the Group's portfolio profit drivers through effective investment activities.

Changes in Assets and Profit/Loss

Segment		FY2015	FY2016	FY2017	FY2018	FY2019
Net sales	(¥ million)	1,433,595	1,439,855	1,485,895	1,550,991	1,507,607
Operating profit	(¥ million)	71,987	70,243	70,781	110,212	106,125
Ordinary profit	(¥ million)	60,517	52,949	65,958	118,370	101,289
Profit attributable to owners of parent	(¥ million)	12,706	40,270	36,222	51,977	58,181
Total assets	(¥ million)	1,909,483	1,901,029	1,960,753	1,951,369	1,885,280
Net assets	(¥ million)	711,230	759,198	810,011	815,406	831,657
Profit per share*1	(¥)	12.86	40.74	36.64	52.52	58.78
Net assets per share*2	(¥)	587.62	635.95	681.52	684.50	699.12

^{*1} Profit per share was calculated by dividing profit attributable to owners of parent by the average number of shares outstanding for the year under review upon subtracting from it the number of treasury stocks.

84.8

43.3

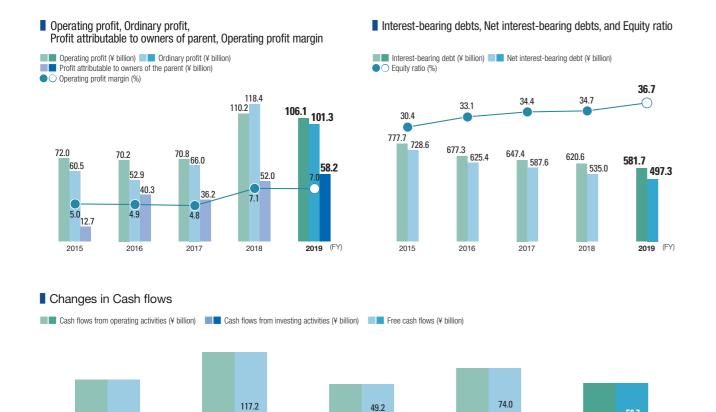
Cash in Cash out

128.1

157.4

40.2

Cash in Cash out



123.2

Cash in Cash out

140 6

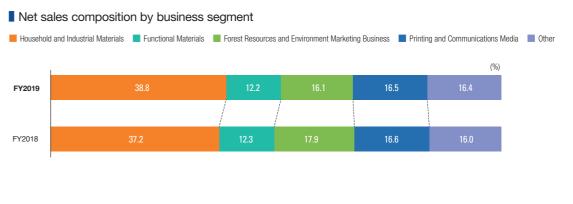
Cash in Cash out

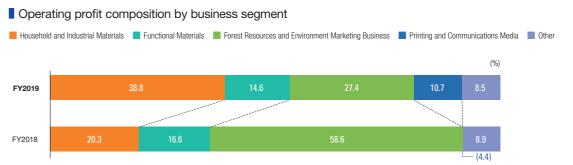
Cash in Cash out

Status of Individual Segments

Segment	Net Sales	Operating Profit
Household and Industrial Materials (¥ million	686,066	40,937
Functional Materials (¥ million	214,669	15,354
Forest Resources and Environment Marketing Business (¥ million	285,551	28,847
Printing and Communications Media (¥ million	292,653	11,326
Other (¥ million	289,392	8,976
Subtotal (¥ million	1,768,334	105,441
Adjustments (¥ million	(260,726)	683
Total (¥ million	1,507,607	106,125

^{*1} Adjustment amount is mainly the adjustment concerning internal transaction.





^{*} Net sales and operating profit composition by business segment (%) were calculated excluding adjustments (adjustments for internal transactions, etc.)

^{*2} Net assets per share were calculated by dividing net assets by the number of shares outstanding at the end of the year under review upon subtracting from it the number of treasury stocks.
*3 Numbers less than one million yen are rounded down to the nearest million.

^{*2} Numbers less than one million yen are rounded down to the nearest million.

Co

onsolidated Balance Sne	ets		(¥ m
Previous consolidated fiscal year	Current consolidated fiscal year	Previous consolidated fiscal year	Current consolid fiscal year
(March 31, 2019)	(March 31, 2020)	(March 31, 2019)	(March 31, 202

Conconduced Baia	1100 0110	010			(¥ million)
	Previous consolidated fiscal year (March 31, 2019)	Current consolidated fiscal year (March 31, 2020)		Previous consolidated fiscal year (March 31, 2019)	Current consolidated fiscal year (March 31, 2020)
ASSETS	(, ,	(,,	LIABILITIES	((, ,
Current assets			Current liabilities		
Cash and deposits	78,756	73,943	Notes and accounts payable-trade	253,929	209,669
Notes and accounts receivable-trade	334,852	301,682	Short-term loans payable	193,175	172,027
Marketable securities	9,471	10,381	Commercial paper	3,000	14,000
Merchandise and finished goods	101,940	98,483	Current portion of bonds	20,000	20,000
Work in process	20,094	23,467	Accounts payable-other	16,705	16,330
Raw materials and supplies	94,758	94,946	Accrued expenses	48,912	48,485
Short-term loans receivable	6,294	3,749	Income taxes payable	17,941	22,984
Accounts receivable-other	14,531	20,232	Other	22,705	29,479
Other	14,603	15,407	Total current liabilities	576,369	532,976
Allowance for doubtful accounts	(1,838)	(1,811)	Non-current liabilities		
Total current assets	673,465	640,484	Bonds	70,000	80,000
Non-current assets			Long-term loans payable	334,402	295,647
Property, plant and equipment			Deferred tax liabilities	62,486	48,412
Buildings and structures	662,001	670,400	Deferred tax liabilities for land revaluation	7,806	7,803
Accumulated depreciation	(473,139)	(482,113)	Net defined benefit liability	52,874	54,213
Buildings and structures (Net)	188,861	188,286	Long-term deposits	7,728	7,492
Machinery, equipment and vehicles	2,369,868	2,376,088	Other	24,295	27,078
Accumulated depreciation	(2,051,165)	(2,078,455)	Total non-current liabilities	559,593	520,647
Machinery, equipment and vehicles (Net)	318,702	297,632	Total liabilities	1,135,963	1,053,623
Tools, furniture and fixtures	59,894	60,765	NET ASSETS		
Accumulated depreciation	(54,979)	(55,205)	Shareholders' equity		
Tools, furniture and fixtures (Net)	4,914	5,560	Common stock	103,880	103,880
Land	235,975	235,700	Capital surplus	110,474	110,750
Forests	110,882	109,664	Retained earnings	413,023	457,568
Plantations	89,719	85,858	Treasury stock	(13,753)	(13,577)
Leased assets	9,012	50,587	Total shareholders' equity	613,625	658,623
Accumulated depreciation	(6,715)	(15,738)	Accumulated other comprehensive income	}	
Leased assets (Net)	2,296	34,849	Valuation difference on available-for-sale securities	32,981	21,004
Construction in progress	33,404	58,241	Deferred gains (losses) on hedges	317	(957)
Total property, plant and equipment	984,759	1,015,794	Revaluation reserve for land	5,816	5,813
Intangible assets			Foreign currency translation adjustment	13,223	2,390
Goodwill	6,682	4,672	Remeasurements of defined benefit plans	11,428	5,261
Other	9,903	8,388	Total accumulated other comprehensive income	63,767	33,512
Total intangible assets	16,586	13,060	Share acquisition rights	222	216
Investments and other assets			Non-controlling interests	137,790	139,305
Investment securities	186,287	150,831	Total net assets	815,406	831,657
Long-term loans receivable	7,398	7,558	Total liabilities and net assets	1,951,369	1,885,280
Long-term prepaid expenses	21,336	3,998			
Net defined benefit asset	37,115	32,019			
Deferred tax assets	10,732	7,184			
Other	14,806	15,258			
Allowance for doubtful accounts	(1,119)	(910)			
Total investments and other assets	276,558	215,941			
Total non-current assets	1,277,904	1,244,796			

Conso	lidated	Statem	nents (ot I	Income

(¥ million

	Previous consolidated fiscal year (From April 1, 2018 To March 31, 2019)	Current consolidated fiscal year (From April 1, 2019 To March 31, 2020)
Net sales	1,550,991	1,507,607
Cost of sales	1,175,093	1,143,665
Gross profit	375,897	363,942
Selling, general and administrative expenses		
Freight expenses	149,421	141,674
Warehouse expenses	6,652	7,006
Salaries and wages	52,886	52,360
Retirement benefit expenses	883	1,214
Depreciation and amortization	5,151	5,582
Other	50,689	49,978
Total selling, general and administrative expenses	265,685	257,816
Operating income	110,212	106,125
Non-operating income		
Interest income	2,081	2,172
Dividends income	3,386	3,146
Equity in earnings of affiliates	12,593	2,889
Other	9,535	6,096
Total non-operating income	27,596	14,305
Non-operating expenses		
Interest expenses	6,419	6,948
Exchange loss	4,046	4,797
Other	8,973	7,396
Total non-operating expenses	19,439	19,142
Ordinary Profit	118,370	101,289
Extraordinary income		
Gain on sales of investment securities	2,091	5,070
Insurance claim income	904	1,513
Gain on return of assets from retirement benefits trust	11,224	_
Other	1,271	508
Total extraordinary income	15,492	7,092
Extraordinary losses		
Loss on business restructuring	1,348	2,758
Loss on disaster	3,716	2,583
Loss on disposal of non-current assets	1,933	1,910
Impairment loss	34,141	1,728
Other	1,925	1,262
Total extraordinary losses	43,065	10,242
Profit before income taxes	90,797	98,138
Income taxes-current	31,227	35,018
Income taxes-deferred	(6,560)	(1,380)
Total income taxes	24,667	33,637
Profit	66,130	64,500
Profit attributable to non-controlling interests	14,152	6,319
Profit attributable to owners of parent	51,977	58,181

Total assets

1,277,904 1,951,369

1,885,280

Interest and dividend income received

Net cash provided by operating activities Cash flows from investing activities

Proceeds from sales and redemption of

Payment for acquisition of property, plant,

Proceeds from sales of property, plant,

Payment for acquisition of investment securities

Proceeds from sales and redemption of

Proceeds from collection of loans receivable

Net cash used in investing activities

equipment and intangible assets

equipment and intangible assets

6,372

(6.366)

(15.339)

140,571

70

(59.197)

530

(11,246)

5.131

(1,858)

1.038 (1,104)

(66,636)

6.231

(5,892)

(29,850)

124,491

2,730

(92,454)

594

(1,190)

25,543

(1,113)

2,383

(1,295)

(64,801)

Interest paid

Income taxes paid

marketable securities

investment securities

Payment for loans receivable

Consolidated Statements of Cash Flows

Consolidated Statements of Cash Flows (4 million					
	Previous consolidated fiscal year	Current consolidated fiscal year		Previous consolidated fiscal year	Current consolidated fiscal year
	From April 1, 2018	From April 1, 2019		From April 1, 2018	From April 1, 2019
Cash flows from operating activities	To March 31, 2019	To March 31, 2020	Cash flows from financing activities	To March 31, 2019)	(To March 31, 2020)
Profit before income taxes	90.797	00 120			
	,	98,138	Net increase (decrease) in short-term loans payable	(21,047)	17,715
Depreciation and amortization	69,527	63,379		2.000	44.000
Impairment loss	34,141	1,728	Net increase (decrease) in commercial paper		11,000
Amortization of goodwill	1,685	1,898	Proceeds from long-term loans payable	26,897	4,203
Depletion of standing timber	8,457	8,656	Repayment of long-term loans payable	(21,004)	(80,650)
Increase (decrease) in allowance for	74	(211)	Proceeds from issuance of bonds	29,795	29,789
doubtful accounts	, ,	(=::/	Payment for redemption of bonds	(40,000)	(20,000)
(Increase) decrease in net defined benefit asset	(3,490)	(2,468)	Payments from changes in ownership		
Increase in net defined benefit liability	2,192	1,750	interests in subsidiaries that do not result	(10,424)	(172)
Interest and dividend income	(5,468)	(5,319)	in change of scope of consolidation		
Interest expenses	6,419	6,948	Repayments of lease obligations	(1,031)	(4,770)
Exchange loss (gain)	3,825	2,475	Payment for purchase of treasury stock	(50)	(548)
Equity in (earnings) losses of affiliates	(12,593)	(2,889)	Proceeds from disposal of treasury shares	1	577
Loss (gain) on sales of investment securities	(1,521)	(4,867)	Dividends paid	(10,900)	(12,883)
Loss (gain) on revaluation of investment securities	56	287	Dividends paid to non-controlling interests	(728)	(2,215)
Loss (gain) on return of assets from	(11,224)		Other	953	(192)
retirement benefits trust	(11,224)	_	Net cash used in financing activities	(45,539)	(58,148)
Loss on disposal of non-current assets	1,933	1,910	Effect of exchange rate change on cash and	(2.241)	(1,737)
Loss (gain) on sales of non-current assets	(132)	(231)	cash equivalents	(2,241)	(1,737)
Business structure improvement expenses	1,348	2,758	Net increase (decrease) in cash and cash	26 152	(106)
(Increase) decrease in trade receivables	(14,005)	31,729	equivalents	26,152	(196)
(Increase) decrease in inventories	(16,365)	(1,968)	Cash and cash equivalents at the beginning	EO 2/12	92 704
Increase (decrease) in trade payables	6,381	(42,609)	of the year	58,343	82,794
Other	(6,134)	(7,092)	Increase in cash and cash equivalents	20	0
Subtotal	155,905	154,002	resulting from mergers of subsidiaries	20	9

Decrease in cash and cash equivalents resulting

from exclusion of subsidiaries from consolidation

Cash and cash equivalents at the end of the year

(1,722)

82,794

(216)

82,390



Independent Assurance Report

To the Representative Director of the Board, President and CEO of Oji Holdings Corporation

We were engaged by Oji Holdings Corporation (the "Company") to undertake a limited assurance engagement of the environmental and social performance indicators marked with a red star * (the "Indicators") for the period from April 1, 2019 to March 31, 2020, except for the lost time injury frequency rate, which is for the period from January 1, 2019 to December 31, 2019, included in The Oji Group Integrated Report 2020 (the "Report") for the fiscal year ended March 31, 2020.

The Company's Responsibility

The Company is responsible for the preparation of the Indicators in accordance with its own reporting criteria (the "Company's reporting criteria"), as described in the Report.

Our Responsibility

Our responsibility is to express a limited assurance conclusion on the Indicators based on the procedures we have performed. We conducted our engagement in accordance with the 'International Standard on Assurance Engagements (ISAE) 3000, Assurance Engagements other than Audits or Reviews of Historical Financial Information' and the 'ISAE 3410, Assurance Engagements on Greenhouse Gas Statements' issued by the International Auditing and Assurance Standards Board. The limited assurance engagement consisted of making inquiries, primarily of persons responsible for the preparation of information presented in the Report, and applying analytical and other procedures, and the procedures performed vary in nature from, and are less in extent than for, a reasonable assurance engagement. The level of assurance provided is thus not as high as that provided by a reasonable assurance engagement. Our assurance procedures included:

- . Interviewing the Company's responsible personnel to obtain an understanding of its policy for preparing the Report and reviewing the Company's reporting criteria.
- Inquiring about the design of the systems and methods used to collect and process the Indicators.
- Performing analytical procedures on the Indicators.
- Examining, on a test basis, evidence supporting the generation, aggregation and reporting of the Indicators in conformity with the Company's reporting criteria, and recalculating the Indicators.
- Visiting the Kasugai Mill of Oji Paper Co., Ltd. selected on the basis of a risk analysis.
- Evaluating the overall presentation of the Indicators.

Based on the procedures performed, as described above, nothing has come to our attention that causes us to believe that the Indicators in the Report are not prepared, in all material respects, in accordance with the Company's reporting criteria as described

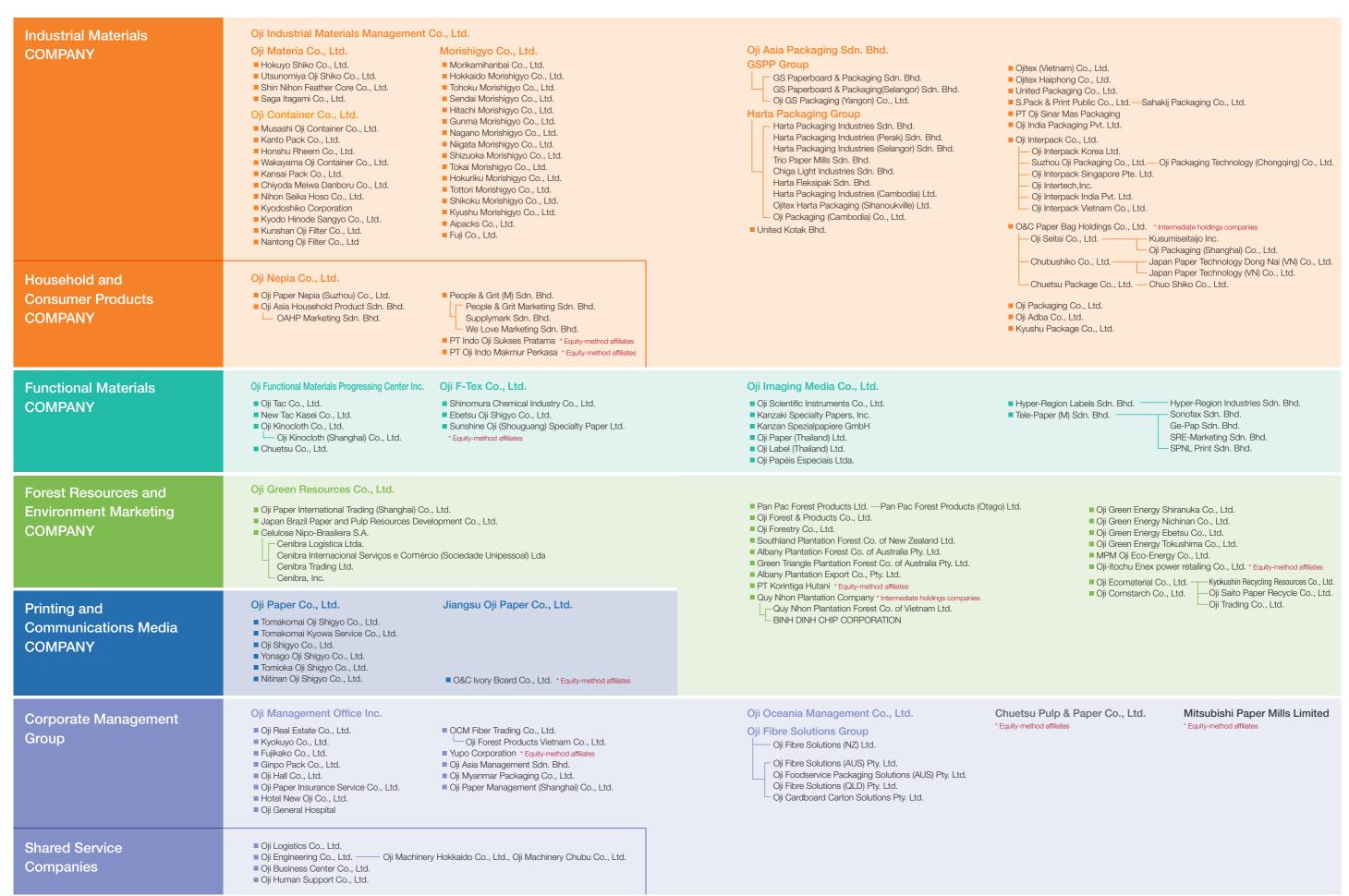
Our Independence and Quality Control

We have complied with the Code of Ethics for Professional Accountants issued by the International Ethics Standards Board for Accountants, which includes independence and other requirements founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behavior. In accordance with International Standard on Quality Control 1, we maintain a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

KPMG AZSA Sustainability Co., Ltd.

Tokyo, Japan

December 4, 2020



Excerpts from consolidated subsidiaries, non-consolidated subsidiaries, and equity-method affiliates (As of March 31, 2020)

A Year at the Oji Group

Company Profile (as of March 31, 2020)

Company name	Oji Holdings Corporation
Director of the Board, President	Masatoshi Kaku (appointed April 1, 2019)
Headquarters address	7-5, Ginza 4-chome, Chuo-ku, Tokyo 104-0061 Japan
Start of business	February 12, 1873
Corporate establishment	August 1, 1949
Capital	¥103,880 million
Total number of authorized shares	2,400,000,000 shares
Total number of issued shares (treasury stocks included in the total)	1,014,381,817 shares (22,327,605 shares)
Number of shareholders	65,690
Number of employees of the consolidated Group	36,810

Stock Information (as of March 31, 2020)

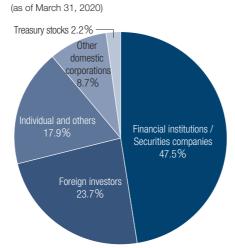
Listing stock exchange	Tokyo Stock Exchange
Securities Identification Code	3861
Share register manager and account administration authority for special accounts	Sumitomo Mitsui Trust Bank, Limited 4-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo Japan
Mailing address	Transfer Agency Department, Sumitomo Mitsui Trust Bank, Limited 8-4, Izumi 2-chome, Suginami-ku, Tokyo 168-0063 Japan
Toll-free telephone number	+81-120-782-031

Principal Shareholders (as of March 31, 2020)

Name of shareholder	Shares held (Thousands)	Percentage of total shares issued
The Master Trust Bank of Japan, Ltd. (Trust account)	85,345	8.6%
Japan Trustee Services Bank, Ltd. (Trust account)	58,342	5.9%
Japan Trustee Services Bank, Ltd. (Trust account 4)	33,971	3.4%
Sumitomo Mitsui Banking Corporation	31,668	3.2%
Nippon Life Insurance Company	25,658	2.6%
Mizuho Bank, Ltd.	21,636	2.2%
Oji Group Employee Stock-holding Association	19,766	2.0%
Japan Trustee Services Bank, Ltd. (Trust account 5)	16,700	1.7%
The Norinchukin Bank	16,654	1.7%
Japan Trustee Services Bank, Ltd. (Trust account 9)	16,154	1.6%

^{*1} The Company holds treasury stock of 22,327 thousand shares, which is excluded from the above list.

Distribution of Shareholders









Nestlé Japan Ltd. adopts our paper products to replace plastics as packaging materials for "KITKAT" products.

New disposable diaper plant commences operation.

Harta Packaging Group

New corrugated container plant commences operation. (Phnom Penh, Cambodia)

2020

OCM Fiber Trading (a joint venture

Paper, and Mitsubishi Paper Mills) starts joint procurement of imported

The company name of Mitsubishi

Paper Sales Co., Ltd. changes to

Mitsubishi Oji Paper Sales Co., Ltd.

of Oji Holdings, Chuetsu Pulp &

March

February

January

woodchips.

Oji Container starts providing OJI FLEX PACK'AGE, a next-generation packaging solution, and sales of Rakudan, continuous corrugated sheets.



Oji Myanmar Packaging intro-

duces water production facilities

and commences their operation

Oji Indo Makmur Perkasa

Provided technology to

CNF composite resin glass exhibited by Toyota Motor East Japan Inc, at Tokyo Motor Show 2019.

(Bekasi, West Java, Indonesia)

MPM Oji Eco-Energy, engaged in the joint biomass power generation business, starts commercial operation of Hachinohe Eco-Energy Power Plant, one of the largest FIT-eligible biomass power plants in Japan.

Nestlé in Thailand adopts our paper products to replace plastics as packaging materials for their products.

at a beer factory of Myanmar Brewery Limited.

June

August -----

September

November

October

Develops KAMIWAZA jointly with Shimizu Corporation to utilize paper materials as construction materials.

New corrugated container plant commences operation. (Ha Nam, Vietnam)

Ojitex Haiphong

Achieves high-precision pattern formation on Transparent Cellulose Nano-fiber Sheets.

2019

Starts providing samples of SILBIO BARRIER, a paper material with barrier properties.

Starts joint development with Hamari Chemicals, Ltd., to commercialize sulfated hemicellulose for medical applications.

MPM Oji Home Products (a joint venture of Oji Nepia and Mitsubishi Paper Mills)

Household paper facility commences commercial operation.



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^{*2} The percentage of total shares issued has been calculated after excluding the Company's treasury stock (22.327 thousand shares)

^{*3} Numbers less than one thousand are rounded down to the nearest thousand